

December 18, 2019 Showa Denko K.K. President & CEO Kohei Morikawa

*See notes on page 19

History of Showa Denko (SDK)



1908-

Established the foundation of the business under the spirit of "tenacity and indomitability"

1945-

Deepened and further developed business, taking advantage of postwar reconstruction

1986-

Switched to energy-saving products

2001-

Pursued fusion of inorganic/organic and aluminum technologies

2012-

Shaping Ideas in pursuit of evolving KOSEIHA chemical company

- 1931 Started manufacture of ammonium sulfate using domestic technology (Showa Fertilizers K.K.)
- 1934 Industrialized domestically produced aluminum (Nihon Iodine K.K.)
- 1939 Established Showa Denko K.K. through the merger of Showa Fertilizers and Nihon Electrical Industries
- 1969 Produced the first aluminum can in Japan (Showa Aluminum Can Corporation)
- 1969 Oita Petrochemical Complex started commercial operation
- 1986 Started manufacture and sales of aluminum cylinders1988 Expanded into the hard disk business
- 2001 Merged Showa Aluminum Corporation
 2003 Expanded into the super bright LED market
 2009 Started production of cooling devices for power semiconductor
- 2015 Established an integrated system for the manufacture of cans in Vietnam
- 2016 Established a joint venture in Korea for semiconductorprocessing high-purity gas production
- 2017 Acquired the graphite electrode business of SGL Carbon











Today -

Showa Denko will mark a new page in history together with Hitachi Chemical





Showa Denko Group's business philosophy (= Mission)

We will satisfy all stakeholders

We at the Showa Denko Group will provide products and services that are useful and safe and exceed our customers' expectations, thereby enhancing the value of the Group, giving satisfaction to our shareholders, and contributing to the sound growth of international society as a responsible corporate citizen.



The Group provides stages full of pride and dreams for employees' value creation activities

Showa Denko that has the sound present and promising future

Vision "KOSEIHA Company"



"KOSEIHA Company" is "an aggregate of KOSEIHA Businesses that can maintain high levels of profitability and stability."

"KOSEIHA Business" is a business in which SDK has a top market share in the market of appropriate scale (tens of billions of yen - hundreds of billions of yen)

(Ref.) Features of KOSEIHA Businesses

By 2025, make half or more "KOSEIHA Businesses"

Our global N Market size	lo.1 businesses (SDK's share)	Operating margin 10% or more
HD media	400 bil. yen	
High-purity gases for	(25%) 150 bil. yen (25%)	Operating income Billions of yen or more
electronics Graphite electrodes UHP)	300 bil. yen ~ (Over 30%)	Stable profitability tolerant to environmental change

SDK's strength Group of products with high global share –



High purity gases for electronics

(World's No. 1 share in C_4F_6 HBr, CI_2)

Gases used for etching, cleaning and as film-forming material in the semiconductor manufacturing process

HPLC column (SHODEX[™])

(No. 1 share in Japan)

Equipment used for component analysis of substances such as pharmaceuticals





Graphite electrodes

(World's No. 1 share) Electrodes used to melt iron scrap in an electric steel furnace in steel production



High purity titanium oxide

(No. 1 share in Japan) Main material for making ceramics capacitors

Heat radiating filler

Contribute to energy conservation with highly heat radiating components



Electronics

HD media

(World's No. 1 share specialized manufacturer) Used as data recording medium in hard disk drives



Lithium ion battery materials

- Aluminum laminated packaging material SPALFTM (World's No. 2 share) Used for LIB in smartphones and other devices
- Carbon nanofiber VGCF[™] (Proprietary product)
- Electrode material additive that contributes to extending lifespan of lithium ion batteries

SiC epitaxial wafer for power devices

(World's No. 2 share)

Next-generation power semiconductor materials expected to help achieve smaller, lighter, more efficient and energy saving modules for power control units

Infrared light emitting LED

For sensing devices used in security, automobiles and FA



High purity aluminum foil (World's No. 1 share)

Used for electrolytic capacitors mounted on IT devices. home appliances, and automobiles















Overview of Hitachi Chemical



- Corporate name
- Establishment
- Head Office address
- Representative
- Listing
- Principle shareholder
- Lines of business

Hitachi Chemical Company, Ltd.
October 10, 1962
1-9-2, Marunouchi, Chiyoda-ku, Tokyo
Representative Executive Officer, President and Chief Executive Officer
Hisashi Maruyama
First section of Tokyo Stock Exchange (code: 4217)
Hitachi Ltd. (share: 51.2%)
Functional materials (electronics materials, printed wiring board materials, electronics components)
Advanced components and systems (mobility components, energy storage devices and systems, life science-related products)

Business fields

Information and Mobility Life Sciences Energy Communications Manufacturing and sale of Manufacturing and sale of Development, manufacturing, Manufacturing and sale of materials and components for products that contribute to new and sale of diagnostic materials for interface devices automobiles and transportation energy and environmental products utilizing material and systems that support an infrastructures, such as resin trends, such as lead-storage technologies, and contract advanced information-oriented molded products, friction batteries and capacitors for manufacturing services of society, such as industrial and automotive regenerative medicine materials, powdered semiconductors materials. metallurgy products, and applications products displays materials, wiring anode materials boards materials, and wiring boards



Financial data



Hitachi Chemical Business year ending on March 2019 (consolidated, IFRS)			Business (coi
Revenues	681.0 bil. yen		Net sales
Adjusted operating income	48.6 bil. yen	_	Operating i
Net income attributable to owners of the parent	28.7 bil. yen	_	Net income to owners c
Common stock	15.5 bil. yen		Capital stoo
Total equity	429.6 bil. yen	_	Total share equity
Total assets	708.7 bil. yen	_	Total assets
Number of employees	22,989		Number of

Showa Denko usiness year ending on December 2018 (consolidated, Japanese GAAP)

Net sales	992.1 bil. yen
Operating income	180.0 bil. yen
Net income attributable to owners of the parent	111.5 bil. yen
Capital stock	140.6 bil. yen
Total shareholder's equity	465.3 bil. yen
Total assets	1075.7 bil. yen
Number of employees	10,476

Deal overview (1/2)



Overview	HC Holdings K.K., a wholly owned subsidiary of SDK (hereafter "SPC" or the "tender offeror") has decided to purchase all shares of Hitachi Chemical Co., Ltd. through a tender offer The tender offeror has already entered into a contract with Hitachi Ltd. stipulating that Hitachi Ltd. will accept the tender offer for all the Hitachi Chemical shares it owns (ownership:51.2%) Hitachi Chemical has expressed consent to the tender offer and encourages Hitachi Chemical shareholders to accept the tender offer				
Shares to be purchased	 Number of shares Minimum number of shares Maximum number of shares Not applicable 				
Tender offer price/ Purchase price	 Tender offer price 4,630 yen per share Purchase price Approx. 964 bil. yen (obtained by multiplying the tender offer price with the number of shares to be purchased) 				
Execution	 The tender offer will commence provided that certain conditions are fulfilled including completion of necessary procedures based on competition laws and other regulations of Japan and relevant countries The tender offeror aims to commence the tender offer by around February 2020 Period of tender offer Planned to be 20 business days Tender offer agent Mizuho Securities (Otemachi Chiyoda-ku, Tokyo) 				

Deal overview (2/2)



Fund procurement	 SDK plans to make financial arrangements in a way to avoid a decline in capital efficiencies due to the dilution of shares and with consideration for maintaining financial soundness. Specifically speaking, SPC is planning to use the following funding approaches for the purpose of executing the tender offer Loan from Mizuho Bank (non-recourse loans) : 400 bil. yen Subscription of Class A preferred shares by Mizuho Bank and Development Bank of Japan : 275 bil. yen Subscription of common shares by SDK: 295 bil. yen Regarding Class A preferred shares, SDK plans to receive equity content from a rating agency for a certain ratio of the procurement SDK does not plan to engage in fund raising activity involving the issue of common shares in relation to
Financial policy	 SDK does not plan to engage in fund raising activity involving the issue of common shares in relation to the tender offer While the financial leverage (net D/E ratio) may increase temporarily following the acquisition, the midterm target will be around 1.0x Will aim to maintain A rank zone in the JCR rating

Significance of the merger





Significance as strategic partners



SDK

Value: "Maximizing customer

Aspiration

Business

strategy

High affinity

experience" Changing our business model to offer solutions beyond the limits of a manufacturer

KOSEIHA Company

An aggregate of KOSEIHA Businesses that can maintain high levels of profitability and stability

KOSEIHA Business

A business in which we have a global top market share in the market of appropriate scale (tens of billions of yen to hundreds of billions of yen)

Strong complementary relation cose Surface and interface precise control technologies in inorganic materials such as aluminum, ceramics, carbon and innovative material design capability in a variety of materials ranging from inorganic to organic (resin, etc.) materials



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Hitachi Chemical

As one of the top global manufacturers of high-performance materials it creates innovative functions by combining material technologies to deliver solutions that solve problems faced by customers

Niche and cluster strategy

Niche: high value-added products to aim for high profitability

Cluster: product and business groups aiming for the global top position in the market, which provides total solutions to customers and the market by grouping each product, business, technology and service

"Material design technology utilizing characteristics of raw materials, ability to evaluate functions, ability to design functions leading to process technology, including module segmentation" to link customer needs to solutions

World's leading solution company boasting an array of global top share businesses

Business areas to pursue and notable growth drivers



By combining the core technologies of SDK and Hitachi Chemical, the two companies will together aim to grow in 7 business areas including 5G, semiconductors, and electrification of automobiles

HOWA

One-stop, advanced materials partner



Technology companies will become more directly involved in each level of the value chain in the future. SDK and Hitachi Chemical will fuse to acquire the ability to propose a consistent and total solution covering from the material level to design and evaluation

	Hardware						
	Ма	aterials	Formulation, dispersion, addition, processing	Design, evaluation, consulting	Assemble	A	oplication Service
Previously		Material supplier Development of materials Analysis technology	Component/material supplier Structural design Analysis technology Molding technology	Component supplier Module design Process design Prototyping/ testing	ODM EMS		OEM/Tier1



process technologies

mobility

Synergy in enhancing product competitiveness (Example: semiconductor packaging)

Combining SDK's material technology and Hitachi Chemical's advantages in Specification design, evaluation and process proposal, it will become possible to comprehensively optimize the product by realizing consistent heat management design necessary for fast-growing applications such as

power semiconductors



Synergy in next-generation technologies (Example: LiB materials)



Combining SDK's organic/inorganic material technologies and Hitachi Chemical's graphite anode material design technology, it will become possible to realize the high capacity, fast charging, long life, safety performance and cost competitiveness required of next-generation LiB cells and thus accelerate the creation of next-generation LiB materials to contribute to next-generation mobility and low-carbon society



Cash creation

functions



Accelerate growth and at the same time take earnest steps to improve cash creation ability starting from the first year of integration

Steadily realign and review business portfolio and continue regular reviews after integration

Target to achieve cost reduction synergy savings of more than 20 billion yen per year in three years

Cost synergy	Realignment of business portfolio	Cost structural reform		
 Ensure achievement of cost synergy Reduce procurement cost by joint purchase of needle coke and other 	Accelerate realignment of the business portfolios of the two companies	Take action to reform the cost structure of SDK and Hitachi Chemical from the first year of integration		
raw materials and indirect materials	accelerate realignment of business portfolio	 Beside cost synergy savings, plan and promote revenue improvement 		
Reduce indirect costs through consolidation and abolition of manufacturing processes and	 Continue to regularly review and realign business portfolio even 	measures that can be carried out by either one of the two companies		
plants as well as head office	after completion of the integration process	 Comprehensively review direct and indirect costs, operating capital, etc 		

Fund procurement structure and financial policy



Procure funding in a way to avoid a decline in capital efficiencies due to the dilution of shares and with consideration for maintaining financial soundness by utilizing preferred shares and non-recourse loans

Loan Mizuho Bank 295 bil. yen Mizuho Bank SDK **Development Bank** of Japan Class A Common shares preferred shares 295 bil. yen 275 bil. yen Fund for Hitachi acquisition Non-recourse loan* SPC Mizuho Bank Chemical's 400 bil. yen shareholders Hitachi Chemical

Fund procurement structure

Background

- It will be possible to hold down direct investment by SDK by utilizing preferred shares and non-recourse loans
- Plan to receive certain equity content from a rating agency for the preferred shares
- While net D/E ratio may increase temporarily following the acquisition, the mid term target will be around 1.0x
- Will aim to **maintain A rank zone** in the rating agency
- SDK does not plan to engage in fund raising activity involving the issue of common shares and thus equity dilution will not occur

* A non-recourse loan is a financing method based on the repayment capacity of the target company (Hitachi Chemical), and the risk of Showa Denko is limited to the investment 17 amount at the time of acquisition

Operation after the acquisition



Two steering committees will be set up to discuss approaches for "selecting and concentrating" businesses and to facilitate business integration



The steering committees will be comprised of senior decision makers of the two companies (e.g. CEO, board members, etc.)

Two committees will be established according to purpose

- (1) Decision making related to business portfolio management, investment, budget and financing
- (2) Management and supervision of integration process

Administrative office and working groups organized under the two committees

Target: Substantially complete integration within a year after the closing of the acquisition



Disclaimer

Any statements made in this communication that are not descriptions of historical facts, including those relating to the anticipated timing, closing conditions, completion and success of the proposed transaction, and the potential effects and benefits of the transaction on SDK and any other statements about future expectations, are forwardlooking statements that are based on management's beliefs, certain assumptions and current expectations and evaluated as such. Forward-looking statements are based on, among other things, opinions, assumptions, estimates and analyses that are inherently subject to significant risks, uncertainties, contingencies and other factors that may cause actual results and events to differ materially from those expressed or implied by the forward-looking statements. There are a number of important factors that could cause actual results or events to differ materially from those indicated by such forward looking statements. These risks and uncertainties include, but are not limited to, general economic and market conditions and the satisfaction of the conditions to the consummation of the proposed transaction. Further, forward-looking statements speak only as of the date they are made, and SDK does not undertake any obligation to update or revise any forwardlooking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by laws.

The Tender Offer is not being made, directly or indirectly, in, or to, the United States, and is not being conducted through the United States Postal Service, or other means or instrumentality of interstate or international commerce, or through security exchange facilities in the United States. No tender to the Tender Offer will be accepted by said means, instrumentality, through said facilities, or from the United States.

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